

Nevada

Regulated

Wholesale level: requires CPCN
requires tariff

Retail level: requires CPCN
requires tariff

Nevada has streamlined regulation and min-max tariffs. Nevada requires carriers to use the NARUC Uniform System of Accounts for cellular, and it requires carriers to use the NARUC Annual Report Form.

New Hampshire

Not regulated

New Jersey

Not regulated

New Mexico

Partially regulated

Wholesale level: requires CPCN
requires tariff

Retail level: does not require CPCN
does not require tariff

New York

Regulated

Wholesale level: requires CPCN
requires tariff

Retail level: requires CPCN
requires tariff

Currently, New York has stream-line regulation which provides minimum/maximum tariffs. The State Commission concluded an investigation to determine the level of competition present in the cellular industry and the extent of regulation required. The PSC report recommended deregulation of cellular but no legislation has been acted on to reflect this recommendation.

North Carolina

Regulated

Wholesale level: requires CPCN
requires tariff

Retail level: requires CPCN
requires tariff

Under Docket P-100, Sub-79

The state Utilities Commission issued an order concerning wide-area calling reception (WACR) on May 11, 1990. The order requires carriers to apply for additional authority on its CPCN to offer WACR services; pay access charges for all inter-CGSA calls carried on their own facilities whether intra or interLATA; pay an additional WATS charge on intraLATA calls carried by the LEC; and pay terminating-only access charges on inter-CGSA mobile-to-mobile calls handled exclusively by the cellular carrier.

North Dakota

Not regulated

Ohio

Partially regulated

Wholesale level: requires CPCN
requires tariff

Retail level: does not require CPCN
does not require tariff

Oklahoma

Not regulated

Oregon

Not regulated

Pennsylvania

Not regulated

Puerto Rico

Regulated

Wholesale level: requires CPCN
requires tariff

Retail level: requires CPCN
requires tariff

Rhode Island

Not regulated

South Carolina

Partially regulated

Wholesale level: requires CPCN
requires tariff

Retail level: does not require CPCN
does not require tariff

South Dakota

Not regulated

South Dakota removed regulatory requirements at the wholesale level in late February 1989. Operators must notify the state PUC of their intention to operate at least 30 days before they begin operating.

Tennessee

Partially regulated

Wholesale level: requires CPCN

requires tariff

Retail level: does not require CPCN

does not require tariff

CPCN and tariffs are required until/unless a second cellular carrier offers service in the same market, or six months after the issuance of an FCC construction permit to a second carrier for a particular market.

Texas

Not regulated

Utah

Partially regulated

Wholesale level: requires CPCN

requires tariff

Retail level: requires CPCN

requires tariff

CPCNs and tariffs are required until the second carrier offers service.

Vermont

Level of regulation uncertain.

Wholesale level: requires CPCN

Retail level: requires CPCN

Virginia

Partially regulated

Wholesale level: requires CPCN

requires tariff

Retail level: does not require CPCN

does not require tariff

Washington

Not regulated

West Virginia

Regulated

Wholesale level: requires CPCN

requires tariff

Retail level: requires CPCN

requires tariff

State enacted law allowing state PUC to deregulate competitive telecommunications services. State PUC must determine if services meet state competitive standards before deregulation goes into effect. Action on cellular is pending.

Wisconsin

Partially regulated

Wholesale level: requires CPCN

does not require tariff

Retail level: requires CPCN

does not require tariff

Deregulated in markets where two carriers are operating until there is two percent penetration, at which time they revert to "Alternative Telecommunications Utility" (ATU) status. Ad hoc state cellular group is working to legislate a 2 percent ceiling. State enables carriers to apply for streamlined ATU status for markets contiguous to competitive MSAs, i.e. sole provider can petition for detariffed status.

Wyoming

Partially regulated

Wholesale level: requires CPCN

requires tariff

Retail level: does not require CPCN

does not require tariff

Regulated

Arkansas
California
Hawaii
Louisiana
Maine
Massachusetts
Mississippi
Nevada
New York
North Carolina
West Virginia
Puerto Rico

Partially Regulated

Arizona
Connecticut
Idaho
Illinois
Kentucky
New Mexico
Ohio
South Carolina
Tennessee
Utah
Virginia
Wisconsin
Wyoming

Not Regulated

Alabama
Alaska
Colorado
Delaware
District of Columbia
Florida
Georgia
Indiana
Iowa
Kansas
Maryland
Michigan
Minnesota
Missouri
Montana
Nebraska
New Hampshire
New Jersey
North Dakota
Oklahoma
Oregon
Pennsylvania
Rhode Island
South Dakota
Texas
Vermont
Washington

ATTACHMENT B

AVERAGE USAGE

1984 PLAN (1 PHONE)

1990 VALUE PLAN (1 PHONE) *

	100 mins usage 75% peak 25% op	150 mins usage 75% peak 25% op	100 min usage 75% peak 25% op	150 min usage 75% peak 25% op
Monthly access	\$25.00	\$25.00	\$39.00	\$39.00
Peak usage	33.75	50.62	7.50	26.25
Off peak usage	6.75	10.12	---	---
.10 change for busy calls	1.00	1.50	---	---
.10 landline termination				
Charge for local calls (Not applicable to LD or Mobile to Mobile)	---	---	**2.23	\$ 3.50
Total	<u>\$66.50</u>	<u>\$87.25</u>	<u>\$48.73</u>	<u>\$68.75</u>

Difference with 100 mins usage; 1990 plan is 27% lower
 Difference with 150 mins usage; 1990 plan is 21% lower

Discount for Additional Lines	NO	YES
Call Forwarding	NA	FREE
3-way Calling	NA	FREE
Call Waiting	NA	FREE
Voice Mailbox (Mobile Messenger)	NA	5.95/month
Call Allowance	0	60 min peak; 60 min offpeak
Detailed Billing	at cost	FREE
Cellular Coverage	8 cells	84 cells
Roaming Service	NA	Available in over 400 areas

- * 1990 Value plan monthly rate includes 60 minutes peak usage and 60 minutes of off-peak usage.
- ** Assumes average call is 3 minutes and 70% of calls are local (not LD or Mobile to Mobile).

Individual Rate Plans

Plan	Monthly Access	Minutes Included*	Additional Prime Minutes*	Additional Non-Prime Minutes*
NEW! Unlimited Plan U	\$ 39.95	Unlimited non-prime	55¢	No charge
High Use Plan E	\$140.00	First 300 prime or non-prime	39¢	25¢
Advantage Plan V	\$ 39.95	65 prime 65 non-prime	49¢	29¢
Regular Plan A	\$ 35.00	—	39¢**	24¢**
<small>*Does not include long distance nor landline termination charges. **Volume discounts available with increased usage (see other side.)</small>				

PRIME TIME IS 7:00 A.M. TO 7:00 P.M., MONDAY THROUGH FRIDAY.

SUPPLEMENTAL SERVICES:

CALLING FEATURES

No Monthly Charge

- Call Forwarding
- Call Waiting
- No Answer Transfer
- Three Party Conference

CALL RESTRICTION FEATURES***

\$1.50/Month

- Local Calls Only
- Ten Digit Calls Only
- Mobile to Mobile Only
- Incoming Calls Only

LOCAL CALL DETAIL BILLING

\$3/Month

- Chronological Sort
- Destination Sort
(sorted by numbers called)

MESSAGE PLUSSM—NO MONTHLY CHARGE

- Automatically answers the phone while you're away from or on your cellular phone, with your own personal greeting.
- Pay only for the airtime rates when using the service.

IMPORTANT INFORMATION

A one-time service establishment fee is required for new activations:

All Individual Plans \$50

Subscribers are billed for third party telephone company charges such as directory assistance. A landline termination charge will be applied for each termination to a local landline phone number (10¢ each).

LONG DISTANCE CARRIER SELECTION

You will select from the following long distance carriers: AT&T, MCI and SouthernNet, Inc. You will be billed by your selected carrier at their rates.

NEVER A CHARGE FOR BUSIES OR NO ANSWERS.

Rates are effective June 1, 1990 for Washington/Baltimore.
Message PlusSM is a service mark of Cellular One[®] Washington/Baltimore.

***Allows "911" emergency or "0" operator calls

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CELLULAR ONE



A Southwestern Bell Company



580 Northern Avenue • Hagerstown, Maryland 21740 • (301)791-2355

CELLULAR PHONE PRICES

Mobile*	CASH	12 month financing**	24 month financing***
Uniden CP 1050	\$399.00	\$38.24/mo.	\$18.78/mo.
Audiovox SP 85	\$429.00	\$41.11/mo.	-----
OKI 630	\$599.00	\$57.40/mo.	-----
<i>with dual nam and hom alert</i>			
Transportables			
Uniden CP 2500	\$699.00	\$66.99/mo.	\$32.90/mo.
<i>with dual nam and car kit</i>			
Uniden CP 2500	\$689.00	\$66.03/mo.	\$32.43/mo.
<i>with dual nam</i>			
Portables			
OKI 750	\$799.00	\$76.57/mo.	-----
<i>with dual nam</i>			
Uniden CP 5000	\$679.00	\$65.07/mo.	\$31.96/mo.
<i>with dual nam</i>			
Audiovox CTX 5000	\$1299.00	\$124.49/mo.	-----

SERVICE PLANS

	MONTHLY RATE	ADDITIONAL PEAK/min.	ADDITIONAL OFF-PEAK/min.
-BUSINESS DISCOUNT (Includes 240 minutes)	\$99.95	\$.43	\$.25
-SUPER SAVER (Includes 180 minutes)	\$79.95	\$.45	\$.27
-MODERATE USER (Includes 60 peak/60 off-peak)	\$39.95	\$.48	\$.28
-EVENING/WEEKEND (Includes 100 off-peak minutes)	\$10.95	\$.65	\$.15

CUSTOM CALLING FEATURES

Call Forwarding	\$2.00/mo.
Call Waiting	\$2.00/mo.
Three-way Conferencing	\$2.00/mo.

ADDITIONAL SERVICES

Voice Mail (free first 60 days)	\$4.95/mo.
Call Restrictions	\$2.00/mo.
Detail Call Billing	\$3.00/mo.
(FREE on Business Discount Plan)	

SERVICE ORDERING CHARGE

Establish Service	\$40.00
Reprogramming and Service Modification Charge	\$25.00

All minutes billed in whole increments.

Peak Hours 7:00 a.m. - 6:59 p.m.

Off - Peak Hours 7:00 p.m. - 6:59 a.m.

Charges for roaming outside of Hagerstown - Daily Surcharge (avg.) \$2.00-\$3.00

Minute Charge (avg.) \$.65-\$.75

TOLL FREE LIST:

Hagerstown	331.582.733.739	Clear Spring	842
	790.791.797	Falling Waters, WV	274
Keedysville	432	Myersville	293 487
Smithsburg	824	Williamsport, MD	223

*Includes installation and activation

**12 Month Addendum Required. 15% simple annual interest rate.

***24 Month Addendum Required. 12% annual interest rate.

LOCAL CALLING AREAS

CUMBERLAND, MD

264,359,395,
463,478,689,
697,722,724,
729,759,777,
786,895,767*

ALTOONA, PA

931,944,695,
935,946,696,
942,742,943,
684,886,239,
793,224,832,
324,458

STATE COLLEGE, PA

355,364,238,
867,359,231,
862,571,466,
234,863,880,
237,865

**Exchange 767, you must first dial area code 814. This is not a long distance number.

West Virginia

(304)726

(304)738

ROAMING

Pittsburgh, PA	.47 peak and .27 off peak
State College, PA	.47 peak and .27 off peak
Harrisburg, PA	.47 peak and .27 off peak
York, PA	.47 peak and .27 off peak
Allentown, PA	.47 peak and .27 off peak
Lancaster, PA	.47 peak and .27 off peak
Reading, PA	.47 peak and .27 off peak
Scranton, PA	.47 peak and .27 off peak
Wilkes-Barre, PA	.47 peak and .27 off peak
Hagerstown, MD	.47 peak and .27 off peak

CUSTOM CALLING FEATURES

Call Waiting - to achieve press *77
- to deactivate press *87
- to transfer between calls press 2 SEND
- to terminate one of the calls press 1 SEND

Call Forwarding- to activate press *72, the number that you are transferring to and then press SEND
- to deactivate press *82# and SEND
- to verify press *#72#

Call Transfer/No Response - to activate press *74*, the number that you are transferring to and then press SEND
- to deactivate press *84# and SEND
- to verify press *#74# and SEND

Three Way Calling- dial the first number and press SEND
- after party answers, dial second number, press SEND and wait for the party to answer
- to connect all three parties press 3 SEND
- to transfer between calls press 2 SEND
- to terminate one caller press 1 SEND

Washington/Baltimore

CELLULAR

SERVICE PRICING

PRICE PLAN

Phones Per Account:		Moderate Plan (#3)	Value Plan (#5)	Evening & Weekend Plan (#6)
1-2	Monthly Access Peak Rate Off-Peak Rate Peak Allowance Off-Peak Allowance	\$50 \$.36/min \$.36/min 0 0	\$39 \$.50/min \$.30/min 60 minutes 60 minutes	
3-9	Monthly Access Peak Rate Off-Peak Rate Peak Allowance Off-Peak Allowance	\$45 \$.36/min \$.36/min 0 0	\$37 \$.50/min \$.30/min 60 minutes 60 minutes	
10-24	Monthly Access Peak Rate Off-Peak Rate Peak Allowance Off-Peak Allowance		\$17 \$.38/min \$.17/min 0 0	\$14.95 \$.65/min \$.15/min 0 200 minutes
25+	Monthly Access Peak Rate Off-Peak Rate Peak Allowance Off-Peak Allowance		\$16 \$.36/min \$.16/min 0 0	

SERVICE ACTIVATION FEE SERVICE OPTIONS

Phone 1	\$50	Custom Calling Features	No Charge
Phones 2-9	\$35	Detailed Billing	No Charge
Phones 10-24	\$25	Mobile Messenger™	\$5.95/mo.
Phones 25+	\$0		

No charge for busy or unanswered calls. Peak hours 7am - 9pm Monday to Friday except holidays. Off-peak hours all other times. Airtime charges on a mobile originated call begin when connection to the cellular system is established. \$.10 landline termination charge for each completed outbound local landline call. Cellular Radio Service is capable of being intercepted without the knowledge or permission of the user by third parties possessing certain types of devices or equipment. Each partial minute of airtime is billed as a full minute.

6/90



Washington/Baltimore

CELLULAR SERVICE AREA

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Mobile Systems
We're More Than Just Talk

SERVICE RATES AND CHARGES

\$29.95 Executive Plan

This plan includes 100 free minutes of anytime use. The airtime rate will depend upon the time of day the call is made.

Monday thru Friday---(non holidays)

*early morning	6:00:00 am to 7:59:59 am	period 2
*day	8:00:00 am to 4:59:59 pm	period 1
*evening	5:00:00 pm to 8:59:59 pm	period 2
*night	9:00:00 pm to 5:59:59 am	period 3

Saturday and Sunday---(and holidays)

*day	8:00:00 am to 4:59:59 pm	period 2
*night	5:00:00 pm to 7:59:59 am	period 3

period 1 = 47¢/min.

period 2 = 27¢/min.

period 3 = 15¢/min.

All customers on this plan must sign a 1-year contract.

\$35.00 Standard Plan

This is a month-to-month plan, which does not include any free minutes. The airtime rate depends upon the time of day the call is made.

Monday thru Friday

*period 1	7:00:00 am to 6:59:59 pm
*period 2	7:00:00 pm to 6:59:59 am

Saturday and Sunday (and holidays)

*period 1	8:00:00 am to 4:59:59 pm	Saturday
*period 2	5:00:00 pm thru 6:59:59 am	Monday
*period 2	All Holidays	

period 1 = 38¢/min.

period 2 = 24¢/min.

Calling Features

Call Forwarding	\$2.00 month	
Call Waiting	2.00 month	
Call Transfer	2.00 month	
Three-Party Conference	2.00 month	
		Or Get All 4 Features For \$5.00
Local Calls Only	\$2.00 month	
Local Calls Only/ Operator Assisted	2.00 month	
Incoming Calls Only	2.00 month	
Outgoing Calls Only	2.00 month	
Detailed Local Billing	5.00 month	

All free minutes are prorated depending upon when the customer acquires the plan.

The free minutes are not carried over to the next billing cycle.

All minutes of airtime round to the whole minute:
0 min. and 20 seconds rounds to 1 minute
1 min. and 1 second rounds to 2 minutes

Bills run from the 9th of the previous month to the 8th of the current month. You should receive your current bill by the 19th of the month.

800 Numbers--In dialing an 800 number, you will be charged for the airtime you use, but you will not be charged the long distance fee. However, if you dial an 800 number using another city's tower, you will be charged the \$2-3 per day charge (except in areas associated with Cumberland Cellular One) in addition to the airtime charges of that particular area you are calling from.

Call originated on a cellular phone--no charge for busy or unanswered calls under 90 seconds. If you let it ring or beep (busy) over 90 seconds, you will be charged.

Landline phone calling mobile phone--no charge for busy or unanswered calls under 90 seconds. If you let it ring or beep (busy) over 90 seconds, you will be charged.

Airtime charges on a mobile originated call begin when the caller actually pushes the "send" button and charges stop when the "end" button is pushed, rounding up to the whole minute.

Airtime charges on a landline originated call begin when the mobile phone user pushes the "send" button to receive the call and pushes "end" to stop the call. The 90 second limit does not apply.

When a landline phone calls a mobile phone out of it's local calling area, the landline user will be charged the long distance rate and the mobile user will be charged the airtime charges incurred in that particular area he is in.